



## BUYER

### The Time Is Now

Are you interested in buying a small to medium sized business, new franchise, or exciting franchise location?

You've come to the right place. Sunbelt is the place to go to buy or sell a business.

Buying a business is a significant decision. It will not only affect your finances, but also your lifestyle. If now is the time to begin your future as a business owner, Sunbelt can provide the professional assistance necessary for a smooth and successful transition.

Sunbelt is the largest network of business brokerage, offices in the world. Given our 300 locations and 1,400 brokers in the North America, Europe, Asia, South America, Africa and Australia, no other brokerage firm can match Sunbelt's capabilities. With our 12,000 "business for sale" listings, we can offer you a large selection of opportunities, ranging from business with sales prices of \$100,000 to \$10,000,000.

We can also assist you with the purchase of a new or preexisting franchised business from nationally known companies like Ace Hardware, Cinnabon, Carvel, Great Clips and many more. Our dedicated professionals will provide you with superior services throughout the buying process, "simplifying the transition from owner to buyer.

### Objective

Our objective is to facilitate a mutually successful transition of ownership, where both the buyer and seller accomplish their goals. First time, as well as experienced buyers are well-served by the resources of the Sunbelt. We can help you find and buy the right business for you. Make an appointment with one of our experienced brokers and learn how Sunbelt can work for you.

### Buy With Confidence

Our international network of offices can find a suitable opportunity for you across town or around the globe. Because we are where you are and where you want to be, we save your time and money by effectively finding listings for you, regardless of the distance.

- Guidance in choosing the right business to meet your goals
- Confidentiality of your identity and financial information
- Negotiation of offers and counter-offers
- Assistance with financing and terms
- Networking with attorneys, accountants and CPAs
- Transition and integration from seller to buyer

With Sunbelt, you can find a business that you can be passionate about for life. You will also have a peace of mind knowing that you have purchased the right business for you and your lifestyle. Because we help more than 4,000 buyers like you every year, we understand your needs.



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### Sunbelt Delivers Successful Business

Sunbelt provides buyers with access to thousands of profitable, existing businesses. As a new owner, you will be able to build upon years of success and incorporate your fresh ideas and new perspective on management to take the business to the next level.

With almost thirty years of experience, Sunbelt knows that buying an existing business has many advantages to offer a new owner, such as:

- Actual financial performance, rather than projected results
- Immediate cash flow
- Trained employees
- Reputable suppliers and trade credit
- Established customers, name recognition and location
- Existing licenses and permits
- Equipped and operating facility
- Training provided by a knowledgeable seller
- Availability of seller financing

**Sunbelt can make your dreams of owning a business a reality.**

**Let our trained professionals show you how.**

### Our Offices

#### Woburn Office

Phone : (781)932-7355 FAX : (781)932-7354

Mailing Address : 800 West Cummings park,  
Suite 2000, Woburn, MA 01801

#### Boston Office

Phone : 617-357-8623

Mailing Address : 28 State Street, Eleventh Floor  
Boston, MA 02109 (Across from Faneuil Hall)

#### Stoughton Office

Phone : (781)344-6079 FAX : (781)344-6089

Mailing Address : 378 Page Street  
Stoughton, MA 01820

#### Worcester Office

Phone : (508)754-7355

Mailing Address : 108 Grove Street,  
Worcester, MA 01605